



# Consumer Services Pathway Human Services Career Cluster



This Program of Study plan should serve as a guide in the development of secondary and post-secondary course planning for students. Courses listed within this plan are only recommended and are indicative of the courses needed to complete a Program of Study. The following items need to be considered:

- Courses in the arts and humanities are valued by post-secondary institutions for their cognitive benefits and in communicating and expressing the ideas and emotions of the human spirit.
- Post-secondary institutions have varying course requirements for admission including World Languages.

High School	Grade	English	Math	Science	Social Studies	Other Required Courses	Pathway Electives Recommended	Credit Review		
	Required Credits	4.0	3.0	3.0	3.0	2.0	Recommended Sequence for Pathway <i>(may adjust yearly as needed)</i> [Minimum– 8.5 elective credits needed for graduation]	Grade	Graduation Credit Requirements	
	<b>Grade 9</b>	<ul style="list-style-type: none"> <li>• English 9 (1.0) -OR-</li> <li>• Enriched English 9 (1.0)</li> </ul>	<ul style="list-style-type: none"> <li>• Algebra I (1.0)</li> </ul>	<ul style="list-style-type: none"> <li>• Earth Science (0.5)</li> </ul>	<ul style="list-style-type: none"> <li>• US History (0.5)</li> </ul>	<ul style="list-style-type: none"> <li>• Level I Physical Education (0.5)</li> <li>• Health 9 (0.5)</li> </ul>	<ul style="list-style-type: none"> <li>• Microsoft Office Suite (TC) (0.5)</li> </ul>	<ul style="list-style-type: none"> <li>• 9-12</li> </ul>	4.0 Required 2.0 Elective 6.0 Total	
	<b>Grade 10</b>	<ul style="list-style-type: none"> <li>• English 10 (1.0) -OR-</li> <li>• Enriched English 10 (1.0)</li> </ul>	<ul style="list-style-type: none"> <li>• Geometry (1.0) -OR-</li> <li>• Enriched Geometry (1.0)</li> </ul>	<ul style="list-style-type: none"> <li>• Biology (1.0)</li> </ul>	<ul style="list-style-type: none"> <li>• World Studies (1.0) -OR-</li> <li>• AP European Studies (1.0)</li> </ul>	<ul style="list-style-type: none"> <li>• Level II Physical Education (0.5)</li> </ul>	<ul style="list-style-type: none"> <li>• Accounting I (0.5)</li> <li>• Personal Finance (TC) (0.5) -OR-</li> <li>• Financial Fitness (0.5)</li> </ul>	<ul style="list-style-type: none"> <li>• 10-12</li> <li>• 10-12</li> <li>• 9-12</li> </ul>	4.5 Required 1.5 Elective 6.0 Total	
	<b>Grade 11</b>	<ul style="list-style-type: none"> <li>• English 11 (1.0) -OR-</li> <li>• AP Language &amp; Composition (1.0)</li> </ul>	<ul style="list-style-type: none"> <li>• Algebra II &amp; Trigonometry (1.0) -OR-</li> <li>• Enriched Algebra II/Trigonometry (1.0)</li> </ul>	<ul style="list-style-type: none"> <li>• Any course that satisfies the Physical Science graduation requirement</li> </ul>	<ul style="list-style-type: none"> <li>• Government (0.5) -OR-</li> <li>• AP United States Government and Politics (0.5)</li> </ul>	<ul style="list-style-type: none"> <li>• Level III Physical Education (0.5)</li> </ul>	<ul style="list-style-type: none"> <li>• Marketing I (TC) (1.0)</li> <li>• Preparation for College &amp; Business Communications (1.0)</li> </ul>	<ul style="list-style-type: none"> <li>• 11-12</li> <li>• 11-12</li> </ul>	4.0 Required 2.0 Elective 6.0 Total	
	<b>Grade 12</b>	<ul style="list-style-type: none"> <li>• English 12 (1.0) -OR-</li> <li>• AP Literature &amp; Composition (1.0)</li> </ul>	<ul style="list-style-type: none"> <li>• See post-secondary education institution for math requirements.</li> </ul>	<ul style="list-style-type: none"> <li>• See post-secondary education institution for science requirements</li> </ul>	<ul style="list-style-type: none"> <li>• AP Psychology (1.0) -OR-</li> <li>• Psychology (0.5)</li> <li>• Sociology/Social Issues (0.5)</li> <li>• AP Economics (0.5) -OR-</li> <li>• Economics (0.5)</li> </ul>		<ul style="list-style-type: none"> <li>• Marketing II (1.0)</li> <li>• Personal Law (0.5)</li> <li>• Accounting II (TC) (0.5)</li> <li>• Accounting III (TC) (0.5)</li> </ul>	<ul style="list-style-type: none"> <li>• 12</li> <li>• 11-12</li> <li>• 10-12</li> <li>• 11-12</li> </ul>	2.5 Required 3.0 Elective 5.5 Total	
	<b>Course Code Key (see course catalog for further details)</b>		<b>28 Credits Possible</b>			<b>Other Related Courses and Activities (curricular, co-curricular, and extra-curricular)</b>				
	AP Advanced Placement AS Advanced Standing (Chippewa Valley Technical College) TC Transcribed Credit (Chippewa Valley Technical College) YO Youth Options (0.5) Course is worth 0.5 credit (1.0) Course is worth 1.0 credit		<b>Credits</b> Required Grades 9-12..... 15.0 Minimum Electives ..... 8.5 <b>Credits for Graduation ..... 23.5</b>			<ul style="list-style-type: none"> <li>• Desktop Publishing (0.5)</li> <li>• Entrepreneurship (TC) (0.5)</li> <li>• Web Design Applications I (0.5)</li> <li>• Yearbook I (1.0)</li> <li>• Finance Youth Apprenticeship (1.0)</li> <li>• Health Occupations (0.5)</li> <li>• World Languages</li> <li>• DECA</li> <li>• FBLA</li> <li>• Forensics</li> </ul>				



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Advisement provided through Student Services office and post-secondary transfer credits determined by college admissions counselors.  
 Postsecondary credit transfer information also available at <http://www.uwsa.edu/tis>

Please visit the web site of institutions listed below for any program updates.

<b>Post-Secondary Options</b>	Baccalaureate Degree		Associate Degree Programs		Certificate/License	
	<u>University of Wisconsin - Madison</u> <ul style="list-style-type: none"> <li>Accounting</li> <li>Actuarial Science</li> <li>Finance, Investment &amp; Banking</li> <li>Marketing</li> <li>Real Estate and Urban Land Economics</li> </ul>	<u>University of Wisconsin – Eau Claire</u> <ul style="list-style-type: none"> <li>Accounting</li> <li>Actuarial Science</li> <li>Business Administration</li> <li>Finance</li> <li>Marketing</li> </ul>	<u>Chippewa Valley Technical College</u> <ul style="list-style-type: none"> <li>Accounting</li> <li>Business Management</li> <li>Marketing Management</li> </ul>	<u>Fox Valley Technical College</u> <ul style="list-style-type: none"> <li>Meeting and Event Planning</li> </ul>	<u>Chippewa Valley Technical College</u> <ul style="list-style-type: none"> <li>Customer Service Rep</li> <li>Marketing Management</li> </ul>	<u>Wisconsin Indianhead Technical College</u> <ul style="list-style-type: none"> <li>Customer Service</li> <li>Marketing Specialist</li> </ul>
	<u>University of Wisconsin – Stout</u> <ul style="list-style-type: none"> <li>Business Administration</li> <li>Marketing and Business Education</li> <li>Retail Merchandising and Management</li> </ul>	<u>University of Minnesota – Twin Cities</u> <ul style="list-style-type: none"> <li>Accounting</li> <li>Actuarial Science</li> <li>Finance</li> <li>Marketing</li> </ul>	<u>Madison Area Technical College</u> <ul style="list-style-type: none"> <li>Meeting and Event Planning</li> </ul>	<u>Milwaukee Area Technical College</u> <ul style="list-style-type: none"> <li>Meeting and Event Planning</li> </ul>	<u>State of Wisconsin – Department of Safety and Professional Licensing</u> <ul style="list-style-type: none"> <li>Real Estate Salesperson - Licensing</li> </ul>	<u>Securities and Exchange Commission</u> <ul style="list-style-type: none"> <li>Certified Financial Planner</li> <li>Financial Advisor</li> <li>Investment Broker</li> </ul>
	<u>University of Wisconsin – Stout</u> <ul style="list-style-type: none"> <li>Business Administration</li> <li>Marketing and Business Education</li> <li>Retail Merchandising and Management</li> </ul>	<u>University of Minnesota – Twin Cities</u> <ul style="list-style-type: none"> <li>Accounting</li> <li>Actuarial Science</li> <li>Finance</li> <li>Marketing</li> </ul>	<u>Wisconsin Indianhead Technical College</u> <ul style="list-style-type: none"> <li>Accounting</li> <li>Business Management</li> <li>Marketing</li> </ul>			
	Adult Apprenticeship, On-the-Job Training or Other		Employment Options			
	<ul style="list-style-type: none"> <li>Certified Financial Planner</li> <li>Consumer Goods or Services Retail Representative</li> <li>Customer Service Representative</li> <li>Small Business Owner</li> </ul>	<b>Careers</b> <p>The list to the right is a sampling of employment options. Students should consult with their counselor and post-secondary educational institutions regarding education required.</p>	<ul style="list-style-type: none"> <li>Account Executive</li> <li>Banker</li> <li>Buyer</li> <li>Certified Financial Planner</li> <li>Consumer Affairs Officer</li> <li>Consumer Credit Counselor</li> <li>Consumer Goods or Services Retail Representative</li> <li>Consumer Research Department Representative</li> <li>Customer Service Representative</li> <li>Employee Benefits Representative</li> <li>Field Merchandising Representative</li> <li>Financial Advisor</li> </ul>	<ul style="list-style-type: none"> <li>Hospital Patient Account Representative</li> <li>Inside Sales Representative</li> <li>Insurance Actuary</li> <li>Insurance Claims Adjuster</li> <li>Insurance Recruiting/Management Representative</li> <li>Investment Broker</li> <li>Market Researcher</li> <li>Meeting and Event Planner</li> <li>Real Estate Service Representative</li> <li>Sales Consultant</li> <li>Small Business Owner</li> </ul>		